

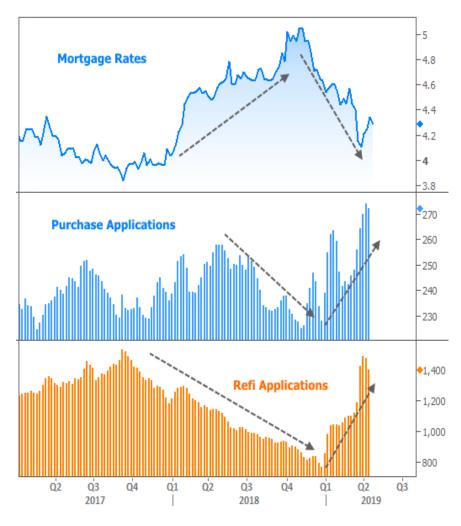
Mid Valley Financial

Mortgage Banker, Since 1985 Broker CA DRE#01206057 | NMLS ID#219418 7644 N. Palm Avenue Fresno, CA 93711 Office: (559) 432-8221 Mobile: (559) 432-8221 Fax: (559) 432-8298 info@mvloans.com View My Website

Housing Market Gearing Up For a Big Week Ahead

To understand what's at stake in the week ahead, we need to understand where we are and where we've been. With that in mind, here's a **quick recap** of the past year or so in global macroeconomics.

Rates were near long-term highs in the first part of 2018 following the passage of the tax bill and generally strong economic data. As seen in the following charts, this took a toll on loan applications, home sales and eventually on **home values**.



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National Average Mortgage Rates



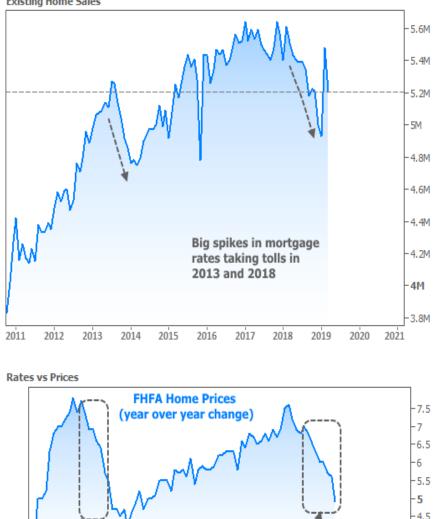
Mortgage News	Dally		
30 Yr. Fixed	7.25%	-0.03	0.00
15 Yr. Fixed	6.68%	-0.07	0.00
30 Yr. FHA	6.64%	-0.06	0.00
30 Yr. Jumbo	7.45%	-0.03	0.00
5/1 ARM	7.32%	-0.03	0.00
Freddie Mac			
30 Yr. Fixed	7.22%	-0.22	0.00
15 Yr. Fixed	6.47%	-0.29	0.00
Rates as of: 5/6			

Market Data

	Price / Yield	Change
MBS UMBS 6.0	100.05	-0.03
MBS GNMA 6.0	100.92	-0.11
10 YR Treasury	4.4712	-0.0147
30 YR Treasury	4.6212	-0.0152
Pricing as of: 5/7 12:55AM EST		

Recent Housing Data

		Value	Change
Mortgage Apps	Apr 24	196.7	-2.67%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%





Rates surged to new long term highs in October and November due to ongoing improvement in US econ data among other things. At the same time, concerns were mounting about economic contractions in Europe and China. The following chart shows how debt yields (a proxy for economic momentum) were falling in those two economies while US yields were still rising.

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US vs EU vs China



Eventually, the slump in foreign economies combined with a tough stance on rates from the Fed led US markets to follow suit. Stocks and rates **dropped abruptly** before the Fed stepped in and drastically softened its tone in January. That helped stocks recover and kept the good times rolling for rates (a softer tone from the Fed means rate hikes are less likely).

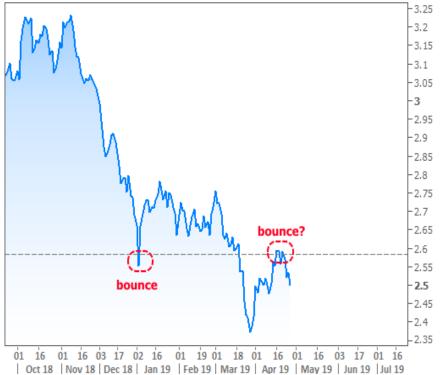


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For several reasons, rates surged **even lower** by the end of March--so low that a correction was likely. It's **that** move higher in rates that we've been discussing for the past few weeks and it got even more interesting this week. Long story short, rates have been willing to recover a bit and hold their ground inside the new, lower range achieved in March. Until this week, it looked like they might be moving back into 2019's previous range.





Throughout this volatile move, interest rates have been settling into a relationship with economic data. At times, it's been **too hot** (i.e. rates have been overly reactive) or **too cold** (i.e. rates haven't cared about some reports that normally matter). Recently, it's been **just right** (i.e. rates are paying close attention to the data, but the reactions have been tempered).

One reason for tempered reactions is that we haven't had a ton of important economic data in the past few weeks. But that all changes next week. Not only is the calendar packed on any given day, but the reports in question are typically the biggest market movers.

In and of itself, that would be enough reason to plan for potential volatility, but the data will also be joined by the Fed with a **new policy announcement** on Wednesday. Given how surprised markets were by the March 20th announcement, there's a decent chance of meaningful changes in next week's update.

Of course, the Fed **could** end up being interpreted as fairly neutral and the economic reports could be the right mix of stronger and weaker such that rates don't end up too far from current levels. But if the data is **unified** in its message, and **especially** if the Fed's message is in the same vein, it would likely result in the **biggest move in rates** in more than a month, for better (in the case of a friendly Fed and weak economic data) or worse (in the case of a hawkish Fed and strong data).

After Wednesday, all eyes will be Friday's big data combo with the jobs report 830am ET (Non-farm payrolls) and ISM's Non-Manufacturing index at 10am.

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Recent Economic Data

Event Importance:

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Date	Event	Actual	Forecast	Prior		
Monday, A	Monday, Apr 22					
10:00AM	Mar Existing home sales (ml)	5.21	5.30	5.51		
10:00AM	Mar Exist. home sales % chg (%)	-4.9	-3.8	11.8		
Tuesday, A	Apr 23					
9:00AM	Feb Monthly Home Price yy (%)	4.9		5.6		
9:00AM	Feb Monthly Home Price mm (%)	0.3		0.6		
10:00AM	Mar New home sales-units mm (ml)	0.692	0.650	0.667		
10:00AM	Mar New home sales chg mm (%)	4.5	-2.5	4.9		
Wednesd	ay, Apr 24					
7:00AM	w/e Mortgage Refinance Index	1293.0		1453.0		
7:00AM	w/e MBA Purchase Index	269.3		280.7		
Thursday,	Apr 25		!			
8:30AM	Mar Durable goods (%)	2.7	0.8	-1.6		
8:30AM	w/e Jobless Claims (k)	230	214	192		
Friday, Ap	or 26		I			
8:30AM	Q1 GDP Advance (%)	3.2	2.0	2.2		
	Apr Consumer Sentiment (ip)	97.2	97.0	96.9		
Monday,						
8:30AM	Mar Core PCE Inflation (y/y) (%)	+1.6	1.7	1.7		
Tuesday,						
9:00AM	Feb CaseShiller 20 yy (%)	+3.0	3.2	3.6		
	Apr Chicago PMI	52.6	59.0	58.7		
	Mar Pending Sales Index	105.8		101.9		
	Mar Pending Home Sales (%)	+3.8	1.1	-1.0		
	Apr Consumer confidence	129.2	126.0	124.1		
Wednesd	ay, May 01	1	<u> </u>			
7:00AM	w/e Mortgage Refinance Index	1228.3		1293.0		
7:00AM	w/e MBA Purchase Index	259.4		269.3		
8:15AM	Apr ADP National Employment (k)	+275	180	129		
10:00AM	Apr ISM Manufacturing PMI	52.8	55.0	55.3		
10:00AM	Mar Construction spending (%)	-0.9	0.1	1.0		
2:00PM	N/A FOMC rate decision (%)	2.25 - 2.50	2.375	2.375		
Thursday,	May 02	-	<u> </u>			
8:30AM	Q1 Labor Costs Preliminary (%)	-0.9	1.5	2.0		
	Q1 Productivity Preliminary (%)	3.6	2.2	1.9		
8:30AM	w/e Jobless Claims (k)	230	215	230		
9:45AM	Apr ISM-New York index	882.8		869.1		
10:00AM	Mar Factory orders mm (%)	+1.9	1.5	-0.5		
Friday, Ma	ay 03					

No Stars = Insignificant

- ☆ Low
- Moderate
- ★★ Important
 ★★ Very Important

No Stars = Insignifi

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8:30AM Apr Unemployment rate mm (%)

10:00AM Apr ISM N-Mfg PMI

Who is Mid Valley Financial?

Mid Valley Financial, located in Fresno, CA, is the Central Valley's premier destination for a wide range of residential and commercial real estate loans. Our commitment to excellence has made us a trusted partner for property buyers and investors seeking tailored financial solutions.

3.6

55.5

3.8

57.0

56.1

Why Choose Us:

With a track record spanning back to our inception in 1985, we have established ourselves as a reliable and innovative lender. We proudly serve properties exclusively within California, having funded loans in all 58 counties of the state. Our deep-rooted experience enables us to navigate complex loan scenarios with expertise and efficiency.

Our Approach:

At Mid Valley Financial, we prioritize your financial goals. Whether you're a first-time homebuyer, envisioning your dream property, refinancing an existing mortgage, or looking to tap into your property's equity, our seasoned loan officers offer a wealth of knowledge and over 300 years of collective experience. We ensure that your funds are prepared when you need them, providing a smooth and swift loan process.

Unlocking Possibilities:

As one of California's leading direct lenders, we've streamlined the loan process, minimizing obstacles that often deter borrowers. Many of our clients receive approvals within an hour, showcasing our dedication to quick and hassle-free solutions.

Your Journey with Us:

Contact the MVF team today and let us put your journey to property ownership on cruise control. Our mission is to empower borrowers while fostering enduring and meaningful relationships. With highly competitive rates, a commitment to transparency, and a dedication to your financial success, Mid Valley Financial is your partner in realizing your real estate aspirations.

Mid Valley Financial WF

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