

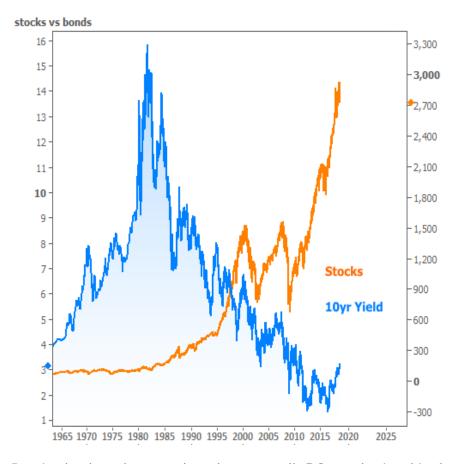
Mid Valley Financial

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Interest Rates Don't Go Up In a Straight Line - Here's Why

If you've been anywhere close to the housing market over the past few years, you know mortgage rates have been rising. Last week brought one of the sharpest increases in years even as rates were already pushing long-term highs. Now, this week's massive stock sell-off dropped in to remind us that rates don't always rise in a straight line.

There's a **common misconception** that stocks and rates move in the same direction. Stronger economy, higher stock prices, more jobs, more inflation, higher rates! Right?! In reality, it's not quite that simple, and it's always helpful to revisit the following chart to see why.



Despite the chart above, stocks and rates actually **DO** spend quite a bit of time moving in the same direction. In fact, the only real misconception is that they're **ALWAYS** moving in the same direction. Sometimes, they're joined at the hip. Other times, they're clearly moving in **opposite** directions.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News	Daily		
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

Market Data

Rates as of: 7/22

	Price / Yield	Change
MBS UMBS 5.5	99.39	-0.01
MBS GNMA 5.5	99.78	+0.00
10 YR Treasury	4.2374	-0.0151
30 YR Treasury	4.4575	-0.0150
Pricing as of: 7/23 4:53AM EST		

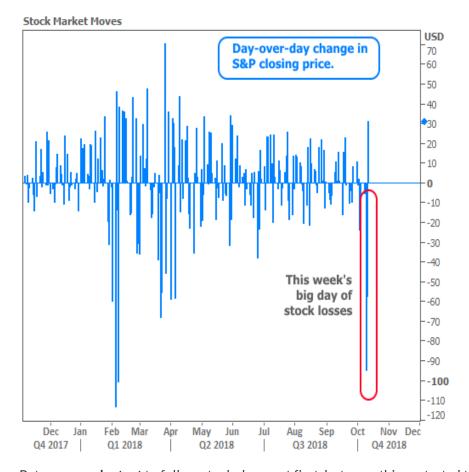
Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

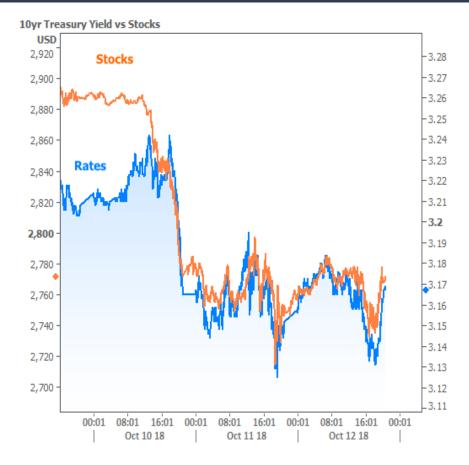
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Fortunately for rates, the **biggest** stock market sell-offs are almost always helpful. And this week's was big! In fact, Wednesday's stock sell-off was the 3rd biggest since the Financial Crisis (the other two were in early 2018).



Rates were **reluctant** to follow stocks lower at first, but once things started to get really ugly for stocks, that changed. Rates were then relatively preoccupied with the prospect of additional weakness (which would have helped even more) or the risk of a big bounce (which would likely have caused rates to bounce as well).



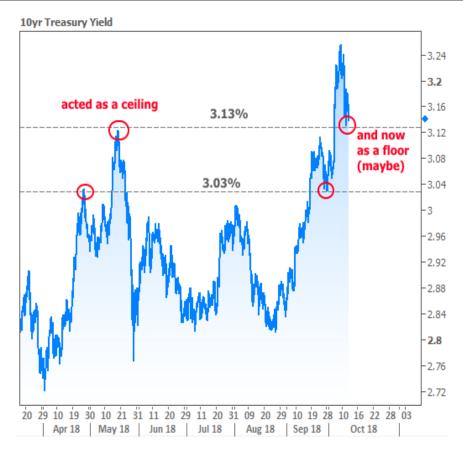
The net effect was that mortgage rates fell back to their **lowest levels** since last Thursday by the end of the week. You may have seen news stories over the past two days talking about a "sharp move higher" in rates. This has to do with stale underlying data used by many media outlets to write their once-a-week mortgage rate article. The sharp move higher occurred LAST week, as we discussed at the time.

With that in mind, it's important to remember that we're **still in a rising rate environment**. There are big headwinds in place and they won't go away quickly or easily. Rates' reluctance to follow big stock losses is apparent in the following chart.



The **silver lining** is that financial markets are well aware of the challenges facing rates. And when traders are well aware of something, they trade accordingly. That means they've already pushed rates part of the way toward their expected destination, thus leaving more room for **pockets of recovery** along the way.

Much of the time, these pockets of recovery will take rates back down a ceiling they'd recently broken. In terms of 10yr Treasury yields (which tend to move proportionately with mortgage rates), 3.13% looks like just such a ceiling. A break below 3.13% would then suggest a move back toward 3.03%. And while none of that would look very impressive in the bigger picture, it could make a big difference for prospective buyers and borrowers in the coming weeks.



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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Wednesday	y, Oct 10			
7:00AM	w/e MBA Purchase Index			240.7
7:00AM	w/e Mortgage Refinance Index			945.9
8:30AM	Sep Producer Prices (%)		0.2	-0.1
8:30AM	Sep Core Producer Prices YY (%)		2.5	2.3
10:00AM	Aug Wholesale inventories mm (%)		0.8	0.8
Thursday, 0	Oct 11			
8:30AM	Sep CPI mm, sa (%)		0.2	0.2
8:30AM	Sep Core CPI Year/Year (%)		2.3	2.2
Friday, Oct 12				
8:30AM	Sep Import prices mm (%)		0.2	-0.6
8:30AM	Sep Export prices mm (%)		0.2	-0.1
10:00AM	Oct Consumer Sentiment		100.5	100.1
10:00AM	Oct 1yr Inflation Outlook (%)			2.7
10:00AM	Oct 5yr Inflation Outlook (%)			2.5
Monday, Oct 15				

Event Importance:

No Stars = Insignificant

☆ Low

Moderate

★ Important

★★ Very Important

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Date	Event	Actual	Forecast	Prior
8:30AM	Sep Retail Sales (%)	0.1	0.6	0.1
8:30AM	Oct NY Fed Manufacturing	21.10	19.00	19.00
10:00AM	Aug Business Inventories (%)	0.5	0.5	0.6
Tuesday, O	ct 16			
9:15AM	Sep Industrial Production (%)	0.3	0.2	0.4
9:15AM	Sep Capacity Utilization (%)	78.1	78.2	78.1
10:00AM	Oct NAHB housing market indx	68	67	67
Wednesday	Wednesday, Oct 17			
8:30AM	Sep Building permits: number (ml)	1.241	1.278	1.249
8:30AM	Sep House starts mm: change (%)	-5.3		9.2
8:30AM	Sep Housing starts number mm (ml)	1.201	1.220	1.282
8:30AM	Sep Build permits: change mm (%)	-0.6		-4.1
Thursday, 0	Thursday, Oct 18			
8:30AM	Oct Philly Fed Business Index	22.2	20.0	22.9
Friday, Oct	Friday, Oct 19			
10:00AM	Sep Existing home sales (ml)	5.15	5.30	5.34
10:00AM	Sep Exist. home sales % chg (%)	-3.4	-0.7	0.0

Who is Mid Valley Financial?

Mid Valley Financial, located in Fresno, CA, is the Central Valley's premier destination for a wide range of residential and commercial real estate loans. Our commitment to excellence has made us a trusted partner for property buyers and investors seeking tailored financial solutions.

Why Choose Us:

With a track record spanning back to our inception in 1985, we have established ourselves as a reliable and innovative lender. We proudly serve properties exclusively within California, having funded loans in all 58 counties of the state. Our deep-rooted experience enables us to navigate complex loan scenarios with expertise and efficiency.

Our Approach:

At Mid Valley Financial, we prioritize your financial goals. Whether you're a first-time homebuyer, envisioning your dream property, refinancing an existing mortgage, or looking to tap into your property's equity, our seasoned loan officers offer a wealth of knowledge and over 300 years of collective experience. We ensure that your funds are prepared when you need them, providing a smooth and swift loan process.

Unlocking Possibilities:

As one of California's leading direct lenders, we've streamlined the loan process, minimizing obstacles that often deter borrowers. Many of our clients receive approvals within an hour, showcasing our dedication to quick and hassle-free solutions.

Your Journey with Us:

Contact the MVF team today and let us put your journey to property ownership on cruise control. Our mission is to empower borrowers while fostering enduring and meaningful relationships. With highly competitive rates, a commitment to transparency, and a dedication to your financial success, Mid Valley Financial is your partner in realizing your real estate aspirations.

Mid Valley Financial

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