

Mid Valley Financial

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This Week's Rate Spike and The Risks Ahead

Last week, we discussed why rates keep breaking to new lows in 2017. This week we'll take a closer look at why they **abruptly spiked** to the highest levels of the month, and examine the potential market movers on the horizon.

First, let's recall the factors that did the most to push rates lower, namely **geopolitical risks** surrounding North Korea and the approach of Hurricane Irma. Events like these put downward pressure on rates by creating uncertainty which, in turn, leads investors to move money into safer havens like bonds. Excess demand for bonds pushes bond prices higher and rates lower.

As far as we knew last week, Irma was the storm of the century and North Korea stood a good chance of testing another missile over the weekend. Reality ended up being **slightly less dire** than Friday's fears suggested. There was no substantive news out of North Korea, and Irma--while still tremendously destructive--ended up doing less damage than predicted.

In other words, markets were braced for impacts that never fully materialized. This provided a cue for traders to **lower** their defenses first thing Monday morning. That meant unwinding the bond-buying that had taken place in the previous week (i.e. **selling** bonds, thus pushing rates higher).

Bond-selling was compounded by the surrounding environment. This week saw heavy "supply" (new bonds being brought to market), both by the US government (Treasury auctions) and via the corporate bond market. Even though corporate bonds don't directly impact mortgage rates, when supply spikes, there tends to be **slight upward pressure** on rates in general as the corporate bonds compete for investor attention.

Additionally, last week's movement left rates in what market technicians refer to as an "overbought" condition. In simpler terms, there had been too much momentum in one direction and some investors had been forced to buy bonds when they otherwise would have preferred to avoid it. When markets finally found a reason for bonds to bounce, those investors were keen to bet on rates moving back up (by selling bonds). It was a classic market correction, albeit on a small scale.

National Average Mortgage Rates



| | Rate | Change | Points | |
|---------------------|-------|--------|--------|--|
| Mortgage News Daily | | | | |
| 30 Yr. Fixed | 6.89% | 0.00 | 0.00 | |
| 15 Yr. Fixed | 6.33% | +0.01 | 0.00 | |
| 30 Yr. FHA | 6.33% | +0.01 | 0.00 | |
| 30 Yr. Jumbo | 7.05% | 0.00 | 0.00 | |
| 5/1 ARM | 6.58% | 0.00 | 0.00 | |
| Freddie Mac | | | | |
| 30 Yr. Fixed | 6.77% | -0.09 | 0.00 | |
| 15 Yr. Fixed | 6.05% | -0.11 | 0.00 | |

Market Data

Rates as of: 7/22

| | Price / Yield | Change |
|----------------|---------------|---------|
| MBS UMBS 5.5 | 99.50 | +0.11 |
| MBS GNMA 5.5 | 99.92 | +0.15 |
| 10 YR Treasury | 4.2306 | -0.0219 |
| 30 YR Treasury | 4.4552 | -0.0173 |

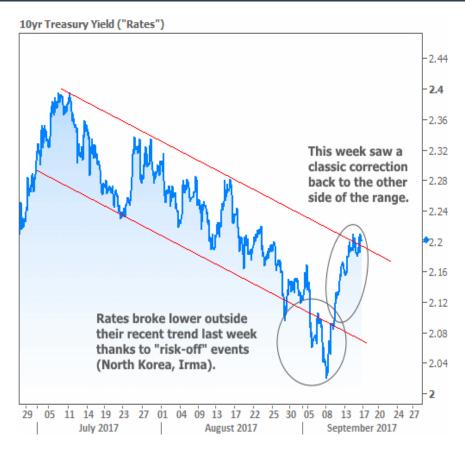
Pricing as of: 7/23 8:52AM EST

Recent Housing Data

| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Jul 10 | 206.1 | -0.19% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

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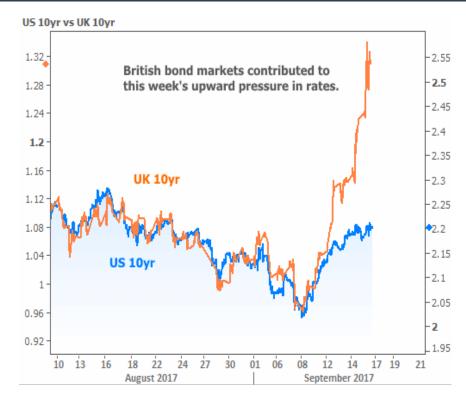
The interest rates provided in this newsletter are national averages from independent data sources. Rate/APR terms may differ from those listed above based on the creditworthiness of the borrower. All information provided "as is" for informational purposes only, not intended for trading purposes or financial advice.



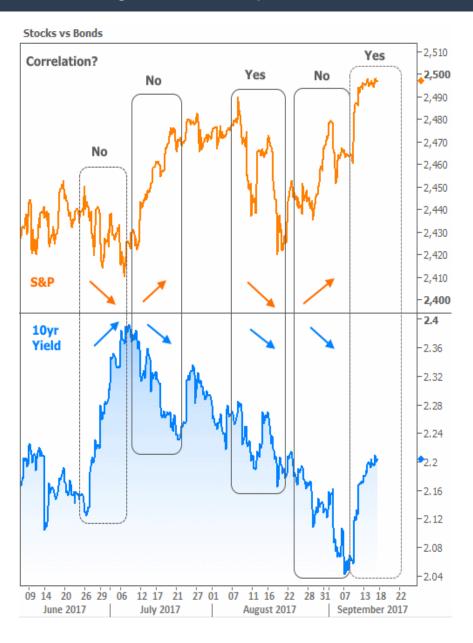
The bulk of the correction took place during the first 3 days of the week. Rates found a supportive ceiling around 2.22% in terms of 10yr yields, but weren't interested in moving much lower for a few reasons. The most obvious reason would be that last week's gains were based on **temporary** factors.

Inflation data was slightly stronger on Thursday and Friday. Bonds/rates are very interested in inflation at the moment because it's the last thing holding back the Fed from more rate hikes. Stable-to-stronger inflation **doesn't help** rates, all things being equal.

Rate hikes among other major central banks also puts pressure on rates in the US--especially if the cues are coming from Europe. This week it was the Bank of England on Thursday saying it was getting closer to a rate hike. British yields spiked rapidly. While this isn't a **primary** source of inspiration for US rates, like the inflation data, it didn't help.

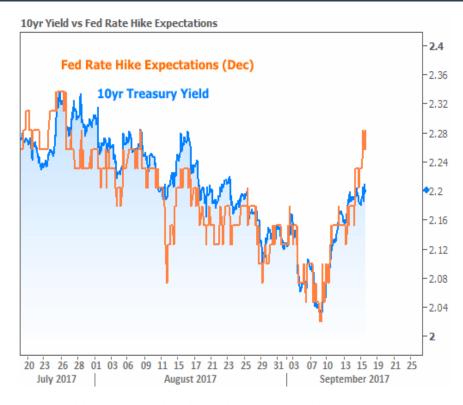


How about stocks? There's always a **temptation** to blame the stock market when rates are moving higher. At first glance, there's a good case for that this week considering stocks hit new highs. But the correlation between rates and stocks has been too sporadic to give all the credit to this "asset allocation" trade (i.e. selling bonds and buying stocks). After all, rates were falling the last few times stocks moved up to all-time highs.



Risky events, inflation data, and tighter monetary policy abroad all exert some influence on rates because they all inform the likelihood of the next Fed rate hike. The Fed isn't the only game in town when it comes to long-term rate momentum, but it is the **most important**.

Waning geopolitical risks, stabilizing inflation data, and less severe hurricane damage make it that much more possible for the Fed to hike rates in December. The following chart shows December's rate hike odds relative to movement in 10yr Treasury yields (the best benchmark for momentum in longer-term rates like mortgages). It's here we see the most correlation over the past few months and a clear bounce at the beginning of this week.



Next week brings several of the big housing-related economic reports as well as a **landmark Fed policy statement**. Markets widely expect the Fed to announce the beginning of its balance sheet tapering program. That's already mostly reflected in current rate levels, but the confirmation could still be worth some volatility--especially if it's accompanied by any change in the rate hike outlook.

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|--------------------------------------------------|--------|----------|--------|
| Monday, | Sep 11 | | | |
| 1:00PM | 3-Yr Note Auction (bl) | 24 | | |
| Tuesday, | Tuesday, Sep 12 | | | |
| 12:00AM | Roll Date - Fannie Mae 30YR, Freddie Mac 30YR | | | |
| Wednesday, Sep 13 | | | | |
| 7:00AM | w/e Mortgage Refinance Index | 1636.8 | | 1502.6 |
| 7:00AM | w/e MBA Purchase Index | 252.0 | | 227.3 |
| 8:30AM | Aug Producer Prices (%) | 0.2 | 0.3 | -0.1 |
| 8:30AM | Aug Core Producer Prices YY (%) | 2 | 2.1 | 1.8 |
| Thursday, Sep 14 | | | | |
| 8:30AM | Aug CPI mm, sa (%) | +0.4 | 0.3 | 0.1 |
| 8:30AM | Aug Core CPI Year/Year (%) | +1.7 | 1.6 | 1.7 |
| 8:30AM | w/e Jobless Claims (k) | 284 | 300 | 298 |

Event Importance:

No Stars = Insignificant

Low

Moderate

★★ Important
★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|-----------|-----------------------------------|---------------|----------|-------|
| Friday, S | ep 15 | | | |
| 8:30AM | Aug Retail Sales (%) | -0.2 | 0.1 | 0.6 |
| 9:15AM | Aug Industrial Production (%) | -0.9 | 0.1 | 0.2 |
| 9:15AM | Aug Capacity Utilization (%) | 76.1 | 76.8 | 76.7 |
| 10:00AM | Jul Business Inventories (%) | 0.2 | 0.2 | 0.5 |
| 10:00AM | Sep Consumer Sentiment | 95.3 | 95.1 | 96.8 |
| 10:00AM | Sep 1yr Inflation Outlook (%) | 2.7 | | 2.6 |
| 10:00AM | Sep 5yr Inflation Outlook (%) | 2.6 | | 2.5 |
| Monday, | Sep 18 | | | |
| 10:00AM | Sep NAHB housing market indx | 64 | 67 | 68 |
| Tuesday, | Sep 19 | | | |
| 8:30AM | Aug Build permits: change mm (%) | 5.7 | | -3.5 |
| 8:30AM | Aug House starts mm: change (%) | -0.8 | | -4.8 |
| 8:30AM | Aug Building permits: number (ml) | 1.3 | 1.220 | 1.23 |
| 8:30AM | Aug Housing starts number mm (ml) | 1.18 | 1.175 | 1.155 |
| 8:30AM | Aug Export prices mm (%) | 0.6 | 0.2 | 0.4 |
| 8:30AM | Aug Import prices mm (%) | 0.6 | 0.4 | 0.1 |
| Wednes | day, Sep 20 | | | |
| 7:00AM | w/e Mortgage Market Index | 417.5 | | 462.1 |
| 10:00AM | Aug Existing home sales (ml) | 5.35 | 5.46 | 5.44 |
| 2:00PM | N/A FOMC rate decision (%) | 1.00- 1.25 | 1.125 | 1.125 |
| Thursday | y, Sep 21 | | <u>I</u> | |
| 8:30AM | Sep Philly Fed Business Index | 23.8 | 17.2 | 18.9 |
| Wednes | day, Oct 11 | - | | |
| 1:00PM | 10-yr Note Auction (bl) | 20 | | |
| Thursday | y, Oct 12 | | | |
| 1:00PM | 30-Yr Bond Auction (bl) | 12 | | |
| | | | | |

Who is Mid Valley Financial?

Mid Valley Financial, located in Fresno, CA, is the Central Valley's premier destination for a wide range of residential and commercial real estate loans. Our commitment to excellence has made us a trusted partner for property buyers and investors seeking tailored financial solutions.

Why Choose Us:

With a track record spanning back to our inception in 1985, we have established ourselves as a reliable and innovative lender. We proudly serve properties exclusively within California, having funded loans in all 58 counties of the state. Our deep-rooted experience enables us to navigate complex loan scenarios with expertise and efficiency.

Our Approach:

At Mid Valley Financial, we prioritize your financial goals. Whether you're a first-time homebuyer, envisioning your dream property, refinancing an existing mortgage, or looking to tap into your property's equity, our seasoned loan officers offer a wealth of knowledge and over 300 years of collective experience. We ensure that your funds are prepared when you need them, providing a smooth and swift loan process.

**Unlocking Possibilities: **

As one of California's leading direct lenders, we've streamlined the loan process, minimizing obstacles that often deter borrowers. Many of our clients receive approvals within an hour, showcasing our dedication to quick and hassle-free solutions.

Your Journey with Us:

Contact the MVF team today and let us put your journey to property ownership on cruise control. Our mission is to empower borrowers while fostering enduring and meaningful relationships. With highly competitive rates, a commitment to transparency, and a dedication to your financial success, Mid Valley Financial is your partner in realizing your real estate aspirations.

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