



**Mid Valley Financial**

Mortgage Banker, Since 1985  
 Broker CA DRE#01206057 | NMLS ID#219418  
 7644 N. Palm Avenue Fresno, CA 93711

Office: (559) 432-8221  
 Mobile: (559) 432-8221  
 Fax: (559) 432-8298  
[info@mvloans.com](mailto:info@mvloans.com)  
[View My Website](#)

## Big Risks and Opportunities Heading Into The New Year

2018 has been an interesting year to say the least. Stocks hit **all-time highs** and are now in the midst of their **worst** month on record in terms of outright losses. Rates hit their highest levels in at least 7 years but have fallen fairly quickly heading into the end of the year.

The 11th-hour volatility raises **a few big questions** about what's on the horizon. Could rates continue to drop or was this just a temporary diversion? Will stocks regain much of the recently lost territory, or are we merely at the beginning of an even bigger crash?

There are plenty of opinions on both sides of these questions. Only time will tell, but if we assume a bigger stock crash requires decelerating economic growth, we're certainly getting closer with each passing day. Economic cycles may not **die of old age**, but the longer they live, the more time there is for them to discover new reasons for their mortality.

At the very least, we know investors are worrying about it. But we **also** know we **haven't** lost enough ground yet to call this "the big one" definitively. In fact, in percentage terms, current stock losses aren't much worse than those seen in 2016.

## National Average Mortgage Rates



|                            | Rate  | Change | Points |
|----------------------------|-------|--------|--------|
| <b>Mortgage News Daily</b> |       |        |        |
| 30 Yr. Fixed               | 6.89% | 0.00   | 0.00   |
| 15 Yr. Fixed               | 6.33% | +0.01  | 0.00   |
| 30 Yr. FHA                 | 6.33% | +0.01  | 0.00   |
| 30 Yr. Jumbo               | 7.05% | 0.00   | 0.00   |
| 5/1 ARM                    | 6.58% | 0.00   | 0.00   |

### Freddie Mac

|              |       |       |      |
|--------------|-------|-------|------|
| 30 Yr. Fixed | 6.77% | -0.09 | 0.00 |
| 15 Yr. Fixed | 6.05% | -0.11 | 0.00 |

Rates as of: 7/22

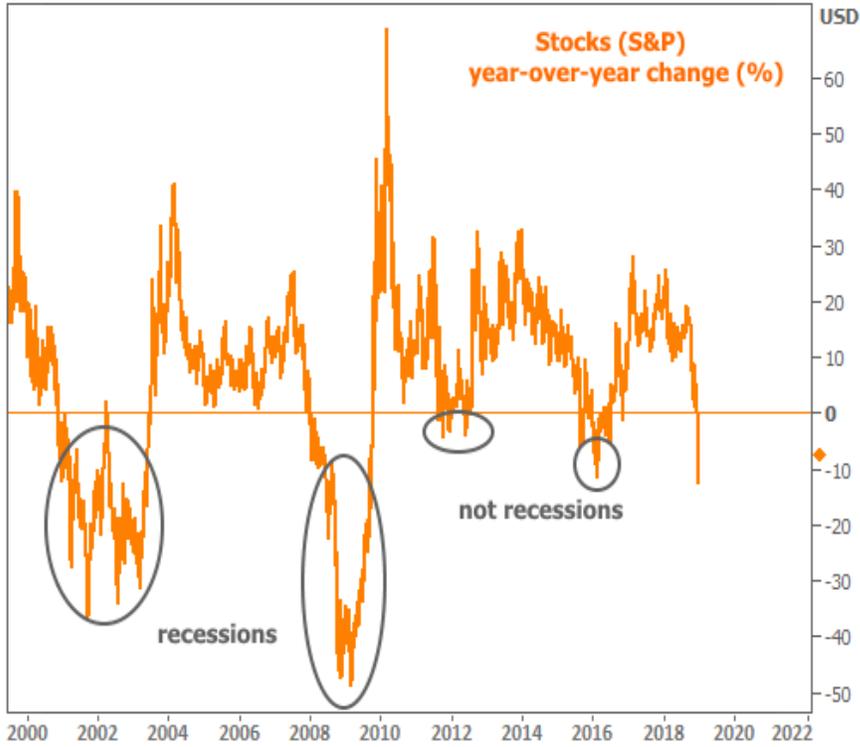
## Market Data

|                | Price / Yield | Change  |
|----------------|---------------|---------|
| MBS UMBS 5.5   | 99.39         | -0.01   |
| MBS GNMA 5.5   | 99.78         | +0.00   |
| 10 YR Treasury | 4.2262        | -0.0263 |
| 30 YR Treasury | 4.4444        | -0.0281 |

Pricing as of: 7/23 6:50AM EST

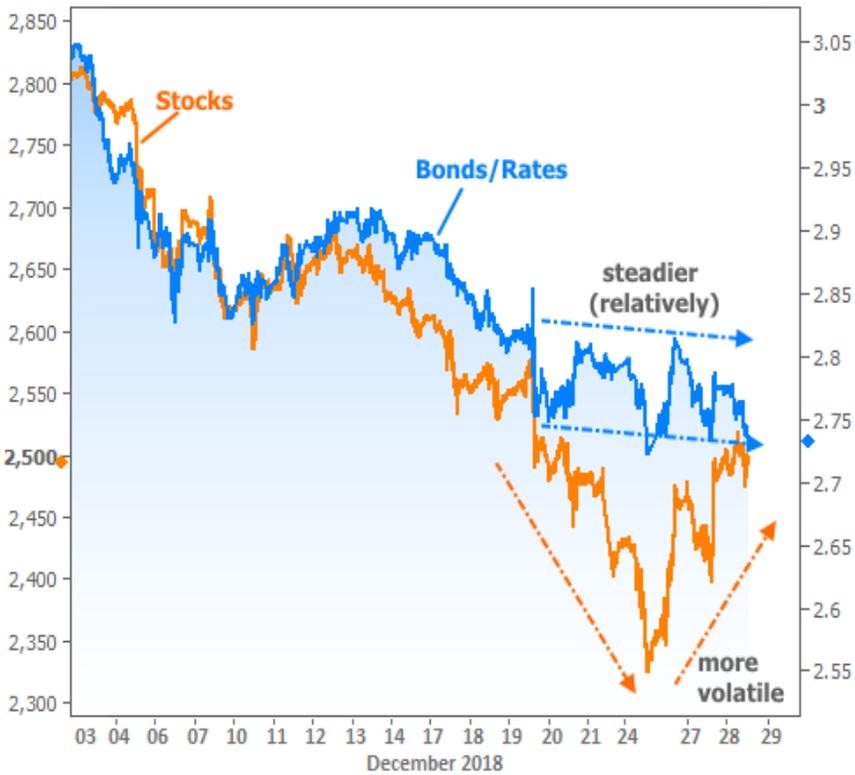
## Recent Housing Data

|                     |        | Value | Change  |
|---------------------|--------|-------|---------|
| Mortgage Apps       | Jul 10 | 206.1 | -0.19%  |
| Building Permits    | Mar    | 1.46M | -3.95%  |
| Housing Starts      | Mar    | 1.32M | -13.15% |
| New Home Sales      | Mar    | 693K  | +4.68%  |
| Pending Home Sales  | Feb    | 75.6  | +1.75%  |
| Existing Home Sales | Feb    | 3.97M | -0.75%  |
| Builder Confidence  | Mar    | 51    | +6.25%  |



All that to say there's still a **very real possibility** that stocks stage a miraculous recovery in January. From there, the question would shift to rates, considering much of the recent drop in rates can be traced to stock market volatility.

Fortunately, rates **haven't** been nearly as volatile as stocks in relative terms. This means they've dropped more slowly and been less eager to jump higher when stocks attempt to lead the way. Here's an example of how that played out this week:



The **upcoming week** will be an interesting mix of holiday-related distortions and potentially significant economic data. Like the outgoing week, Monday will be a half day for the bond market and Tuesday will be a full closure (New Years Day instead of Christmas this time around). Then, 2019 begins in earnest as market participation ramps up heading into the big jobs report on Friday.

The jobs report (officially, the "Employment Situation," which provides the nation's official jobs tally as well as the unemployment rate) is **more important than normal** for a few reasons. We know the Fed is considering a slower pace of rate hikes and that it will be using key economic reports in its decision-making process. No other report is more 'key' than this one.

Additionally, while the government shutdown will prevent other reports from being released on time, as far as we know now, the jobs report will not be affected, thus magnifying its relative importance to the week's slate of actionable info. **Even without** the shutdown considerations, the jobs report would already be more important than normal simply due to timing. After all, markets are considering big questions for the new year and this will be the new year's first piece of data that's qualified to comment on those questions.

Subscribe to my newsletter online at: <http://housingne.ws/mvloans>

## Recent Economic Data

| Date                     | Event                           | Actual | Forecast | Prior |
|--------------------------|---------------------------------|--------|----------|-------|
| <b>Wednesday, Dec 26</b> |                                 |        |          |       |
| 9:00AM                   | Oct CaseShiller 20 yy (%)       | +5.0   | 4.9      | 5.1   |
| 1:00PM                   | 5-Yr Note Auction (bl)          | 41     |          |       |
| <b>Thursday, Dec 27</b>  |                                 |        |          |       |
| 8:30AM                   | w/e Jobless Claims (k)          | 216    | 217      | 214   |
| 9:00AM                   | Oct Monthly Home Price mm (%)   | 0.3    |          | 0.2   |
| 9:00AM                   | Oct Monthly Home Price yy (%)   | +5.7   |          | 6.0   |
| 10:00AM                  | Dec Consumer confidence         | 128.1  | 133.7    | 135.7 |
| 1:00PM                   | 7-Yr Note Auction (bl)          | 32     |          |       |
| <b>Thursday, Jan 03</b>  |                                 |        |          |       |
| 8:00AM                   | w/e Mortgage Refinance Index    | 729.9  |          | 816.0 |
| 8:00AM                   | w/e MBA Purchase Index          | 219.0  |          | 236.9 |
| 8:15AM                   | Dec ADP National Employment (k) | 271.0  | 178      | 179   |
| 8:30AM                   | w/e Jobless Claims (k)          | 231    | 220      | 216   |
| 10:00AM                  | Dec ISM Manufacturing PMI       | 54.1   | 57.9     | 59.3  |
| 10:00AM                  | Nov Construction spending (%)   |        | 0.2      | -0.1  |
| <b>Friday, Jan 04</b>    |                                 |        |          |       |
| 8:30AM                   | Dec Average earnings mm (%)     | +0.4   | 0.3      | 0.2   |
| 8:30AM                   | Dec Non-farm payrolls (k)       | +312   | 177      | 155   |
| 8:30AM                   | Dec Unemployment rate mm (%)    | 3.9    | 3.7      | 3.7   |

## Event Importance:

No Stars = Insignificant

☆ Low

★ Moderate

★★ Important

★★★ Very Important

## Who is Mid Valley Financial?

Mid Valley Financial, located in Fresno, CA, is the Central Valley's premier destination for a wide range of residential and commercial real estate loans. Our commitment to excellence has made us a trusted partner for property buyers and investors seeking tailored financial solutions.

### **\*\*Why Choose Us:\*\***

With a track record spanning back to our inception in 1985, we have established ourselves as a reliable and innovative lender. We proudly serve properties exclusively within California, having funded loans in all 58 counties of the state. Our deep-rooted experience enables us to navigate complex loan scenarios with expertise and efficiency.

### **\*\*Our Approach:\*\***

At Mid Valley Financial, we prioritize your financial goals. Whether you're a first-time homebuyer, envisioning your dream property, refinancing an existing mortgage, or looking to tap into your property's equity, our seasoned loan officers offer a wealth of knowledge and over 300 years of collective experience. We ensure that your funds are prepared when you need them, providing a smooth and swift loan process.

### **\*\*Unlocking Possibilities:\*\***

As one of California's leading direct lenders, we've streamlined the loan process, minimizing obstacles that often deter borrowers. Many of our clients receive approvals within an hour, showcasing our dedication to quick and hassle-free solutions.

### **\*\*Your Journey with Us:\*\***

Contact the MVF team today and let us put your journey to property ownership on cruise control. Our mission is to empower borrowers while fostering enduring and meaningful relationships. With highly competitive rates, a commitment to transparency, and a dedication to your financial success, Mid Valley Financial is your partner in realizing your real estate aspirations.

Mid Valley Financial 